Australian International O'penBIC Association



















2014 Development Plan





Supported by







5-Year Strategic Plan

This 5-year O'pen BIC Development Plan has been prepared to provide ongoing foundation for the Australian O'pen BIC Association, (AIOBA).

The key objectives are;

Be More Visual

 Aligning O'pen BIC Nationals with other major (YA recognised) classes.

Run Better Events

 Improving the lead up & planning of events including minimum standards for running events.

Keep the Fun

 Maintain differentiation from Optimist class, specifically the fun adventure races & freestyle.

Become Recognised

 Increased recognition as a national feeder class, with an international representative pathway.

Engaging Parents

• Establishing a stronger (parent driven) Association.

Formalise Membership

 Formalising a AIOBA membership structure with a cost to fund the organisation.

An International Host

 Preparing and promoting a proposal to host IOB Worlds in Australia by 2016.

Improve Organisation

 Approach state (YA) associations to gain recognition as a feeder class to National Youth and Open classes.

Share Values





 Communicate our values with sailors, families, friends and supporters.

Gain Support

 Approach recognized and valued sponsors who can support the growth of the AIOBA through the plan.

It has also been created to communicate the values associated with the AIOBA to both participants and others wishing to support, via volunteering or sponsorship.





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Notes

This document is prepared as a draft guide for the development and operation of the Australian International O' pen BIC Association only.

It is not intended to displace the International O' pen BIC Association, The Open BIC Class Rules, Rules of Racing, any statutory obligations required of non-profit organisations as they apply in Australian and it's state authorities.

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Images used are included to illustrate commentary, not to support or promote any individual or group, unless noted.





Acknowledgement

This plan has been prepared on a voluntary basis by Allan Morton (of PPSC), and is based on similar documents that provided direction for development and growth of Paradise Point Sailing Club into O' penBIC in 2012.





Background

Establishment: 2009-2013

The AGM 2014 of the Australian International O'penBIC Association [AIOBA AIOBA], recognised that after 5 years the class had got a start with Beven McKavannah's BicSport's franchise.

The O'penBIC established itself with kids, and grown to over 300 boats nationally. It has also held an increasing number of State and Australian O'penBIC Cup events.

It proved itself as a credible junior class that was developing and retaining world-class sailors.

Within Yachting Australia, the O'pen BIC sits alongside the more established Sabot and Optimist classes as a national junior class.



- Aligning the Australian O'pen Cup with Youth Nationals to be considered leading up to 2015 Nationals in January at Sandringham Yacht Club.
- Establish the O'pen BIC as a recognised and credible alternative international Junior feeder class to the Optimist.
- Maintain differentiation by keeping the 'fun' aspects of our class (freestyle, adventure races)
- Establish a proper functioning Association that was not so reliant on BIC Sport Australia.

Development: 2014-2018

Unanimous support was given to preparing this 5-year O'penBIC Development Plan, for the 'next leg'. It incorporates;

 Alignment of O'penBIC National events with other major (YA recognised) classes.











- Improving the lead up and planning of events including minimum standards for running events.
- Maintain current differentiation from Optimist class, specifically the fun adventure races & freestyle.
- Be recognised as a national feeder class, with an international representative pathway.
- Establishing a stronger (parent driven) Association.
- Formalising AIOBA membership with a cost.
- Preparing a proposal to host IOB Worlds in Australia by 2016.
- Approach state (YA) associations to gain recognition as a feeder class to Youth and Open classes.

Continuity of Association

One of the challenges of a Junior Association is maintaining continuity, due the relatively short time that parents have children engaged with the class.

This document aims to initiate some 'inter-generational' guidelines for developing and maintaining a strong and vibrant Association.

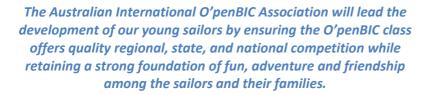




AIOBA Vision

Since establishment, the O'penBIC has steadily been coming up through the fleet of sailing classes. Yachting Australia and a growing number of clubs now recognise the class as a real alternative to attract kids of today into the sport of sailing.

As an association our vision...





The Open BIC class is growing fast as it is becoming more recognised within the sailing community.

Our aim is not to have every kid a racer doing laps, but every IOB sailor enjoying the sport for a lifetime.

More importantly kids on the water are comparing the Open BIC to the established Junior classes and wanting to try sailing.





Values

What brings people together within the AIOBA and creates success is our values. Through these we share our sport with like-minded people, supporters and sponsors.

Honesty

Our association is not large, nor flashy, it is however honest.

Integrity

We undertake our activities with total focus, commitment and excellence.

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Professionalism

All activities of the AIOBA are done to the best of ability within the resources we have available.

Discipline

We see the self-disciplined nature of our sailing extends to build social cohesion and better outcomes for our youth.

Modern

IOB equipment is modern, looks 'cool' and has fast image. We offer sailing that is enjoyable at all levels of attainment.

Attractive

Fast is fun. Making sailing attractive leads to more participation.

Adventure

Freedom to explore, do tricks and discover new terrain builds responsibility.





Respect

We welcome people from all backgrounds.





Success

Goals

- The O'penBIC class will grow to beyond 1000 boats by 2018 by presenting it as a fun, adventure and racing pathway to more kids, more often.
- We will prepare and present a suite of regional, state and national regattas that includes serious racing, adventure, freestyle and fun.
- More class involvement in large mixed fleet regattas.
- Our leading representative sailors will consistently rank top 20 in international competition.
- The class will retain and graduate 95% of its junior sailors into the top half of youth class fleets.
- Our families and supporters will recognise as AIOBA as a well-run organisation that provides a consistent platform of values and goals that seamlessly passes between generations of leaders.



What really matters?

More kids love the energised sailing of the O'penBIC class.







The O'pen BIC

The O'pen Bic, launched in 2006, often simply referred to as the Open Bic, is a single-handed sailboat designed for younger sailors as a junior class. Styled by Vitali Design.

It is an International Class, as recognized by the International Sailing Federation (ISAF). The O'pen BIC class offers our junior champions true international representative competition pathway.



Hull

The thermoformed polyethylene hull is self-draining. In the event of a capsize or shipping water by some other means, the water simply flows down the angled floor of the cockpit and out of the open transom.

- Length 2.75m
- Width 1.14m
- Weight 45kg
- Chine bilged: Good stability on both sides

Ergonomic cockpit: No angles, great freedom of movement and comfort

Integrated carrying handles: Easy to carry

Flat skin: No risk of injury when capsizing



Rig

The two part mast is made from a fiberglass epoxy composite.

The boom is made from aluminum. These hold a 4.5 m2 sail made from K.Film - Polyester, with full length battens of adjustable tension.

A smaller, 3.8 m2 sail made only of Dacron (polyester) is also available. The rig is interchangeable with that of the Optimist.







Easy to rig: Cunningham tackle (6 threads + cleat) and mainsail tackle (3 threads + ratchet block) Mounted on automatic snaphooks: : Short set-up time

Foils

The O'pen Bic uses a composite epoxy daggerboard, with a shock cord strap to hold it in place.

The removable rudder is adjustable, with separate lines to raise and lower it, The rudder blade is composite epoxy, while the tiller and tiller extension are aluminum.





Crew

The ideal weight for a user of this boat is 30 - 65 kg, but it can accommodate up to 90 kg.

Performance

A modern and planing hull, more in the form of a skiff,

The O'pen BIC gives a dynamic responsive fast sailing experience of a true dinghy that heels.

A powerful boat that provides kids the same excitement normally experienced on a boat as adults.

With its 60-foot Open design, including a totally open self draining stern, it offers fast fun.

Young sailors are fully independent on the water and will be proud to sail such a modern-looking and elegant boat, one that both sails and looks like the boat of today's champions.

Speed comes close to the Laser 4.7. Good sail and boat trim is rewarded with fast planning on all points of sailing, especially surfing waves downwind.



Sailors as vound as 6 are



On the same course at Yeppoon 2013, Optimist 22min, Sabot

Quality Equipment

On the hull, the dagger-board and rudder blade, and all deck equipment and fittings are quality modern equipment.

Ronstan Cunningham pulleys and Ronstan mainsheet ratchet block, Robline ropes.

The rig is a fully-battened North 4,5m2 mono-film sail with mast pocket, similar to that of a windsurf board.

Rigged on an epoxy mast, the sail has been designed with an open leech to give sailors maximum control and performance in windy conditions.



Bigger and more competitive fleets in Gold & Silver. Silver sail





Easy, Fast & Fun

Car-top transport is easy. Rig and foils fit in a bag under the hull. The O'pen BIC is unloaded, rigged and ready to race in less than 10 minutes.

Judging is on-water by qualified referees who decide. There are no lengthy protests.

Rewards innovative sailors who seek speed, sports and fun.

ISAF Comment when the O'pen BIC was awarded its "International Class" status; *It is a very fast and reactive boat that is simply a pleasure to sail for the next generation looking for strong sailing sensations.*

AIOBA see the O'pen BIC is the link between the Optimist generation and the new generation of sailing dinghies.



Easy to travel similar to a rooftop cargo box. Loaded to go in 10







Australian Association

Constitution

We work within the boundaries of the existing Australian International Open BIC Association (AIOBA) constitution and ensure our development reflects that. (see attached).

The constitution should be reviewed prior to each development plan cycle to ensure it remains appropriate for the AIOBA needs.

Committee

The AIOBA will operate as a single National Association with State Representatives. Not a National Association with individual state associations.

The minimum committee will comprise of a President, Secretary and Treasurer.

Plus one representative from each state where the class is reasonably represented.

President should preferably be from the State that will host the following year's National Championship. This will enable better coordination of that event.

Secretary If possible the immediate past president should continue as that state's representative.

President: Simon Dubbin

• Secretary: Oliver Riorden

Treasurer: Arthur Gargett

Annual General Meeting

Annual General meetings will be held during each National Championship.

State representatives are encouraged to provide a summary of O'pen BIC class activites to the meeting.

Nominations and elections of representatives to be held.







Minutes to be circulated by email to all registered attendees.

Other Committees

State, regional or event based committees may be formed to organise State Champioships and other regional events; like traveller series.

The primary role is to support and grow the class in their respective regions.

State Directors (incl NZ):

- NSW/ACT: Oliver Riorden (oliver@bicsport.com.au)
- QLD: Roger Wadley (raw@qld.chariot.net.au)
- SA: Jo Mitten (sailing@adelaidesailingclub.com.au)
- VIC: Gavin Rietman
- WA: Daniel Medd (daniel.medd@woodside.com.au)
- NT: Richard Wiltshire (wiltshire.rp@bigpond.com)
- TAS: Darren Flanagan (darren@catsailor.org)
- NZ: Bruce & Amanda Herbert (amanda@tradingwireless.com)

Membership & Fees

All sailors are encouraged to join the Association.

Sailors would need to be a financial member of their State Association to participate in O'penBIC Cup events - Racing, Coaching, State and National Regatta's.

State Membership includes membership of the National and International O'penBIC Associations.

At each National and State Event an "Association Fee" to the entry fee. So if the Event entry (specified by the host club) is \$50 then AIOBA are adding a fee on top... (Say \$50 at National Events and \$25 at State events.) Once an O'pen BIC sailor has entered a state or national event they automatically become a member of the association.

This eliminates the need to have a registrar as every competitor automatically becomes a member and it keeps a steady income for the association.





Parents of O'penBIC members will automatically become members of the AIOBA and are eligible to vote at State and National AGM'sand SGM's.

Fees will distributed through a simple yearly budget of funds deposited by each state becomes their budget for the next season. Any other money distribution could then be decided at the AGM depending on each State Directors needs.

Fees will be directed towards

- Support of host clubs of major events,
- Provision of coaching
- Purchasing event trophies.
- Promotion of class within sailing publications.
- Maintenance and operation of website and social media communications.

Working With New Zealand

The growth of the class and its enviable reputation it has gained in our part of the world is also due to the efforts of the Herbert family and the Manly Sailing Club.

The AIOBA will contine to work with the NZ group along the lines of a State organisation, much the same as many corporate organisations do.

However NZ O'pen BIC Cup, takes on a greated significance than other State events.

Working With International Association

We are working in conjunction with the International Class Association (OBCA). Following their lead, to reinforce the International appeal and global concept of the class.





Growth

The class continues to grow at an accelerating pace.

Boats Sold

		Approx.
		Numbers as
		of March
Country	State	2014
AU	QLD:	65
	NSW:	125
	ACT:	10
	VIC:	60
	SA:	15
	TAS	10
	NT:	5
	WA:	70
	TOTAL	360
NZ	Sth Is.	40
	Nth. Is	15
	TOTAL	55

Major Event Participation

In the 2013-2014 year we had a total of 168 different kids sail in the following Events:

2013 QLD Mid Winter (22)

2013-14 NSW H1(30) or H2 (32)

2014 AUS O'pen Cup (61)

2014 VIC O'pen Cup (33)

2014 SA O'pen Cup (8)

2014 WA O'pen Cup (33)





Affiliated Clubs

In 2014 the AIOBA had 50 affiliated clubs with IOB boats.



YA Development Pathway

Alternative to Optimist Class

The O'pen BIC is a modern design that has proven itself as an exciting aspirational boat for junior sailors. They are robust, look cool and the performance excites them.

The entry cost is affordable and the boat does not impose a high space or transport overhead on the family.

Sell through is strong and there is very little deterioration due to age of the hull.

Being YA and ISAF recognised enables AIOBA to develop a nationally recognized development pathway.

Rigs for Developing Skill Levels

The O'pen BIC has proven itself as an exciting aspirational boat for junior sailors. They are robust, look 'cool', highly responsive and the performance excites them.

Three sails are offered to fit the same mast & boom to support the training pathway.

- A durable 3.8m2 Dacron
- A durable 4.5m2 Dacron
- A racing 4.5m2 Monofilm

Learn to sail and many (lighter weight) silver fleet sailors are more comfortable with the 3.8 Dacron. For club fleets these offer durability and low cost.

The 4.5 Dacron has been introduced as a lower cost training sail for club fleets.

The racing (Gold) fleet are using the 4.5 Monofilm, with the more experienced using the class approved "Race Kit" which provides enhanced sail control, especially in high winds.

AlOBA Clubs may choose to use other more stable hull forms for their 'Discover & Start Sailing' programs.











Squad sailors would compete in 4 or 5 high level regattas each year. They become more aware of their skills and training requirements to compete internationally. Along the way, they make some lifelong friends across the country.





Graduating into Youth Classes

Junior sailors growing out of O'pen BIC seek youth class boats with similar easy, fun, fast action characteristics. AIOBA recognizes that part of its role is retain them in the sport of sailing and prepare them for the next level.

Our graduates are used to a wet boat, a fast boat and are capable of handling a wide range of wind conditions.

AIOBA will encourage and facilitate its members to start sailing at the next level well before they grow out of O'pen BIC. This means that when they finally transition they are not destined at the back of the fleet and learning all over again.



Youth Class

AIOBA will endeavour to build long-term relationships with Youth Associations that have been identified as logical graduation pathways for our senior sailors.

Laser 4.7: The transition to this class is easy as it's a single handed, single sail, wet boat, often capsized, with very familiar sail controls, and it has good depth of youth competition.

A number of the 2013 & 2014 seniors in the O'pen BIC have already bought into this class and are competing strongly.

29er: The look and the speed make the 29er a natural aspirational boat for the O'pen BIC sailor. It is a more challenging boat with its 3 sail rig, trapeze and two-handed configuration. Introducing O'pen BIC sailors as crew works.

Flying 11: This pathway is available in some states where there is a strong club representation. Ex Australian O'pen BIC winner, Tom Grimes, stepped into F11's in 2013, with immediate success.









International 420: This leads our sailors into the recognized, international youth class used in many school and clubs.

Windsurfing (Bic Techo): Again the wet, speed and look characteristics of the O'pen BIC have a high fit with competitive windsurfing classes.

A number of the experienced young sailors have stepped onto boards with confidence.



Best-Fit Clubs

For a range of family, friends and familiarity reasons the O'pen BIC class is best suited to clubs that operate one of the Youth classes listed above.

Junior sailors are likely to be recognized by members as being ready to graduate and be encouraged to step-up, have-a-go at the next level.

AIOBA should identify clubs that have depth in these youth classes when promoting the O'pen BIC class for inclusion in their fleets.







Divisions

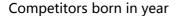
International Age Divisions

Ages are identified as from the 31st December in the year of the competition

- U13 Division: Boy or girl under the age of 13 years old
- U16 Division: Boy or girl under the age of 16 years old
- U13 Girls Division: Girl under the age of 13 years old
- U16 Girls Division : Girl under the age of 16 years old

No sailor is permitted to race at an International Regatta unless he/she is a member of his/her NCA. If there is no NCA then the sailor must be a member of the OBCA

The 2014 World O' pen Cup to be held at Travemunde, Germany includes 3 age divisions;



- 2002 2005: Under 13
- 1999 2001: Under 16
- 1995 1998: Under 19

Australian Age Divisions

AIOBA events will operate two age divisions consistent with the O' penBIC Class Rules 2013 (v28-Feb-2013) Australian citizens.

Ages Divisions are identified as from the 31st December in the year of the competition

- U13 Division: Boy or girl under the age of 13 years old
- U16 Division: Boy or girl under the age of 16 years old

Australia does not offer separate Girls divisions at this time.

Silver Fleet is a single U16 age division.









Open

All competitors are eligible to enter the Open division competition. These enables international competitors to enter and compete.

Limitations

The crew shall consist of one person (in Gold Fleet).

The total weight of the crew dressed in underwear shall be no more than 90 kg.



National & State Events

Timing with YA Recognised Events

From 2015 the O' pen BIC Nationals will rotate with other YA class championships, during January. Become more visual.

They will be held on near to weeks where our sailors might also be completing in other classes; eg Optimist, Flying 11, Laser 4.7.

Clubs will be assessed by the AIOBA committee for their capability to host regattas of increasingly larger fleets and provide well-qualified race officials. Travel and accommodation facilities are also important.

Experience at the 2013 Nationals hosted at Royal Freshwater YC in Perth, benefited from the support of a group of strong local clubs.



Where possible regional clubs are encouraged to host State titles on some agreed rotation.

Timing of these events should be during or near to school holidays to enable out-of-state visitors to attend.

Also timing close to other major events; like Youth Week at RQYS, is encouraged as it assists the class with fleet sizes and reduces cost on families supporting their sailors.

Regional Events

We support local club and regional initiatives to run events or series that builds competition and provides training opportunities for our sailors.

Multi-class events provide a showcase comparison for junior sailors to try the O' pen BIC.















New Zealand

New Zealand O' pen BIC class holds it' s "O' pen BIC Cup" in January. It attracts saliors throughout NZ, Australia an dthe Pacific Island nations. It is a well-run, fun event.

Australian O' pen BIC Class will, where possible, work with and support the class development in New Zealand by timing National events near to their event.

We will also encourage our sailors to participate in their events.

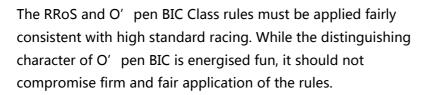


Serious Racing

Minimum Standards

As the O' pen BIC class has developed an increasing number of our (Gold Fleet) sailors are well used to challenging courses, a range of conditions and accepting the 'Racing Rules of Sailing' (RRS).

For State and National O' pen Cup regattas' AIOBA recommends that the Race Officer pursue their best efforts to setup and administer a challenging but fair race series aimed at the Gold Fleet sailors.



An experienced PRO with firm hand is encouraged.



Silver Fleet

We also want to accommodate and encourage the Silver Fleet sailors, with the same course but shortened by one or a few legs. They have a separate start sequence, are identified by a coloured ribbon but the fleets might mix as the race progresses.

Judges are encouraged to provide assistance and advise to this fleet where appropriate and such that their efforts will not distort the overall results.



Spectators

Accommodating onshore spectators at some venues is relatively easy and setting a course with a mark close to shore is welcomed.







If that is not possible a host club should endeavour to offer visiting parents from interstate and beyond an opportunity to rent or borrow a dingy to get closer to the action.

Thee parents are usually the one with top of Gold Fleet sailors and quite familiar with rules and expectations of running regattas. With some planning host clubs can utilise these as flagged 'Safety Boats' that are only entitled to be on the course for agreed purposes.

Prizes

AIOBA aims to set the racing as the primary trophy awards.

Sponsors are best donating prizes that can go deep into the participants; and the 2-up Adventure races are great at spreading it across everyone without compromising the racing results.





Adventure & Freestyle Fun

Differentiation

The O'pen Bic is an outstandingly fast sailing dinghy specially designed for kids to have fun in sailing.

Recognising the skiff like performance of the boat enables exciting new race formats like slalom, adventure racing, open-cross freestyle.

These are separate events with their own prizes. Results of these events <u>will not</u> contribute to any overall O' pen BIC Cup score for the (serious) racing.



Adventure Racing

A fun event mostly run as a two-up event at a time when sailing conditions are not settled or as a bit of relief at eh end of a full days racing. There is always enough energy left to go sailing (or whatever) with a new mate to get some chocolates or sweets.

Building teams in combination of first & bottom sailor, 2nd & 2nd from bottom, 3rd & 3rd last, ... ensures balanced teams and an opportunity for each to sail and learn from each other. It builds mateship.



Freestyle

Some kids love it, some are less enthusiastic. Making time for this event enables some of the more flexible and acrobatic sailors team up to show off some tricks they do off the O' pen BIC.

It also shows that the O' pen BIC is nearly indestructible







The freestyle event enables a host club to call on parents to form a judging panel.

Expert Training

At two events in 2013 host clubs put on a couple of training sessions for the sailors. Very well attended and most appreciated. It was also a good opportunity to enjoy the video and get some tips.





Friendship & Behaviour

Sailors

It is clear that the O' pen BIC class attracts a wonderful group of kids. They are well spoken, polite and caring of each other' s well being. The class is absent of the intense rivalry and friction that creeps into other classes from time to time.

Fun and mateship predominates amongst our young sailors.

Parents should recognise that O' pen BIC class is to promote a family friendly, fun atmosphere and sets a standard to discourage any intense rivalry or unsportsmanlike behaviour.



AIOBA encourages host clubs to identify and reward honesty, integrity and fair play at all O' pen BIC regattas.

Ideally trophies and gifts are there to recognise sailors who display this characteristic on a race-by-race basis, but at least on the overall regatta.

AIOBA asks it's on-water judges to note and select one sailor each race for mention.

The O' pen BIC Cup group photo is a tradition to be followed at each regatta. Host clubs should plan a time and location for shot. Ensure there is enough time for all parents to get their special pic.

Social Evening

Over an above the daily breakfast & lunch catering that a host club should offer, the AIOBA encourages the organisation f a social evening event; a restaurant style.

This enables the supporting parents to meet and enjoy the company of others away from the beach / sailing environment.













The kids also have a time to socialise and enjoy another side of each other's personalities.



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BIC Sport Australia

Relationship

BIC Sport will work independently but with the same basic values of the class in efforts to promote the class.

In 2014 BIC Sport will initiate their 'Kick Start' program which offers sailing clubs that are interested in getting involved with the class a low risk means to try and experience the O' pen BIC within their club environment.



Development Projects

Website & Communications

Continue to develop a new YA hosted AIOBA website to form the basis of all electronic communications and document storage.

At least two administrators, from the AIOBA, one being 'webmaster' and responsible for at least weekly updates.

The AIOBA may contract out this as a service rather than relying on 100% volunteer labour. This would ensure that the site remains fresh, up-to-date and relevant.

Event Management Toolkit

Develop and make available an AIOBA event toolkit to all affiliated clubs to ensure O' pen BIC class events are efficiently well run and enjoyable events.

The 2013 Australian O' pen BIC Cup was notable for preevent communications, and its on-water and off-water organisation. Packaging this, together with learnings and contributions from subsequent events should provide a robust starting point for any club.

A package of templates with Notice of Race and Sailing Instructions available for clubs hosting any Australian Nationals and State Event. It will be available on the class website as soon as it has been reviewed by a National or International Race officer.

On-water Judge Training

The O' pen BIC class distinguishes itself with it's on-water judging.

To ensure we have a pool of properly experienced judges who are familiar with the O' pen BIC Class Rules the AIOBA will work with State YA to initiate and complete training programs









consistent with established YA 'National Officiating Program' 'Race Officer Accreditation' .

O'pen BIC Development Squad

With the assistance of YA funding, AIOBA supports the creation of a 20-person squad of top 10 current sailors plus another 10 of up and coming younger sailors who are likely to be in the class for another 2 or 3 seasons.

Such a program will lift the standard and profile of the O'penBIC class and our sailors.

The program provides an aspiration level and a tangible reward for sailors who might otherwise change classes to pursue better competition and training opportunities.

Support a World O'pen BIC Cup Team

The Wadley family has almost single handedly characterized the representative efforts of the AIOBA class; DIY!

It has been rewarded with Kristin's recognition as a fresh new face in Australian sailing.

From the 2014 an Australian O'pen BIC team will be selected based on not only the results of the Australian O'pen BIC cup, but other representative efforts and performance.

Shortly after the Nationals, the AIOBA will announce their invitations to represent Australia at the World event.

In future years its members should be coming through an 'O'pen BIC Development Squad' structure.

The purpose of the squad is to secure YA endorsement, training support, government sports funding and sponsorship.









World O'pen BIC Cup 2015 (2016)

Australia has some support internationally to put in a proposal to host the 2015 or 2016 World O'pen BIC cup.

This event must be held in July, which logically means Queensland. We have already received YQ support for the proposal, with four clubs already putting up their hand to host this major event.

AIOBA in conjunction with YQ & YA, will prepare and present our proposal prior to the 2013 Worlds. This Development Plan forms part of that presentation.







Communications

Document Records

The secretary remains responsible for retaining and maintaining physical document records. These are to passed on as the position-holder changes with an appropriate handover.

Website http://www.openbic.org.au

Website will the primary store and point of call for AIOBA information and documents (in .PDF).

Both adults and the OB sailors are comfortable with accessing and using websites.

AIOBA' s current website is a default version from the international site. It lacks relativity to Australia and uses stock photos rather than local sailors and events.

To be credible and influential AIOBA is developing its own Association website along the lines of the Italian and German associations.

http://www.openbic.yachting.org.au/

Information therein should ultimately include:

- News
- Event Calendar; with appropriate information NOR, SI, links to host clubs, results.
- Home: About the AIOBA, and events
- Training and Tips: beginners guides, racing kits, rules
- Clubs; links and contacts by State
- Galley: Photos & Videos
- Boats: Rules, Modifications, For Sale
- Contacts













FaceBook https://www.facebook.com/openbic

Social media is the current best tool for connecting with our junior sailors, adults are less familiar and generally less comfortable with the apparent lack of security.

Strategically all website pages should be tagged with Facebook links.

Event information sites can be used to build communications, engagement and attendance.



An App

Developing or adapting a Smartphone application for use at events... direct access to photo's, results, media etc.

Twitter Feed @open_bic

An appropriate use of tweets or similar social media is race by race results being sent to followers ashore.







Class Sponsorship

Sponsor Policy

A small group of Sponsors should be secured for the AIOBA.

We are aware that the business community often seeks sponsorship of junior associations because it makes good sense to invest at the grass roots level as these early linkage can stay forever.

In seeking sponsors we recognise the need for business to get value, a return on investment on its sponsorship spend.

Developing long term mutually beneficial partnerships is the aim.

All State Representatives should be activity identify and contacting potential sponsors, on the understanding that the President (or nominee 'Sponsor Manager' will be responsible for negotiating what can be offered and the contract relationship.

Packages

All sponsor contracts should be reviewed annually to ensure benefits to both parties have been achieved.

A range of professionally presented packages will be developed to enable national and state organisations and host clubs to benefit from a coordinated approach.

The relationships will be managed professionally, so that the elements of the sponsorship are written down and well understood both both parties.

understood both both parties.	
Gold:	
Silver:	
Bronze:	







Financial

Funding

The AIOBA can get its funding from several sources.

- Bic Sport
- Membership Fees
- Sponsorship
- Government Grants
- Private Donations

Budget

The Treasurer should set out a budget, with both expected income and planned expenditure.

Sponsors and Government usually like to see an organisation that takes their money has a responsible treasury.

State director budgets are directly influenced by funds raised at previous seasons state events.

Current Position & 5-year Forecast

Below is a high level P&L for the AIOBA.

[Treasurer to add spreadsheet]





Creating History

Graduate Honour List

AIOBA has already graduated some good quality sailors into other classes who should be acknowledged for their contribution to establishing an, promoting and growing the class.

AIOBA can look back over recent Top 10 Australian O' pen BIC Cup sailors to acknowledge them, and simply keep a list on our website.

Someday soon some of these sailors might be coming back with their ISAF or Olympic medals to thank the class for their start in sailing.

2010: ???

2011: ???

2012: Tom Grimes (Belmont SC NSW)

2013: ???





Affiliated Clubs

QLD

Tinaroo Sailing Club

Black Gully Road Tinaroo, QLD 4872 Phone: +61 (0)7 4095 8408 tinaroo@yachting.org.au http://www.tinaroo.yachting.org.au

Port Cutis Sailing Club

Gladstone, QLD 4680 Phone: +61 (0)7 4972 2294 admin@gyc.com.au http://www.gyc.com.au

Paradise Point Sailing Club

The Esplanade, Paradise Point, QLD 4216
Phone: +6147 145 397
ppscinc@bigpond.com
http://www.ppscgc.com

Lake Samsonvale Water Sports Association

Winn Rd, Cashmere, QLD 4500 secretary@lswsa.org.au http://lswsa.org.au

Townsville Sailing Club

The Strand, Townsville Breakwater
Marina, Townsville City, QLD 4810
Phone: +61(0)747721105
townsvillesailingclub@gmail.com
http://www.tsc.yachting.org.au

Oxley Sailing Club

142 Leybourne Street Chelmer, QLD4068 oxleysc@gmail.comhttp://sites.google.com/site/oxleysailin

gclub/

Mackay Yacht Club

Mackay, QLD 4740
Phone: +61 (0)7 4955 4950
mkyacht@mcs.net.au
http://www.mackayyachtclub.com.au

Cairns Yacht Club

Cairns, QLD 4870

Phone: +61 (0)7 4031 2750

cyc@cairns.net.au

http://www.cairnsyachtclub.com.au

Port Cutis Sailing Club

Gladstone, QLD 4680 +61 (0)7 4272 2294 admin@gyc.com.au http://www.gyc.com.au

WA

Mounts Bay Sailing Club

PO Box 3123, Bradway Nedlands, WA 6009
Phone: +61 (0)8 9383 5839 / Fax: +61

(0)8 9386 5455 mountsbaysc@bigpond.com http://www.mbsc.com.au

Royal Fresh Water Bay Yacht Club

Keanes Point , Peppermint Grove, WA 6011
Phone: +61 (0)8 9384 9100 / Fax: +61

(0)8 9385 1483





yachtops@rfbyc.asn.au http://www.rfbyc.asn.au

Geraldton Yacht Club

Marine Terrace Geraldton, WA 6530 Phone: +61 (0)8 9964 1664 / Fax: +61 (0)8 9921 2664

kit.gyc@westnet.com.au http://www.gyc.yachting.org.au

Perth Dinghy Sailing Club

Hackett Drive Crawley WA 6009
Phone: +61 (0)8 9386 8358 / +61
(0)402 345 017
info@perthsailing.org.au
http://www.perthsailing.org.au

East Fremantle Yacht Club

East Fremantle, WA 6158
Phone: +61 (0)8 9339 8111
manager@efyc.com.au
http://www.efyc.com.au

NSW

Connells Point Sailing Club

Donnelly Park Kyle Parade, Connells
Point, NSW 2221
Phone: +61 (0)430 098 664
tim_dunstan@optusnet.com.au
http://www.cpsc.org.au

Sydney Sailing School

Manly 16' Skiff Club, Stuart
Street, Manly, NSW 2095
Phone: +61 (0)2 8003 7245
chris@sydneysailingschool.com.au
http://www.sydneysailingschool.com.au

Manly 16' Skiff Club

Manly 16' Skiff Club, Stuart Street, Manly,

NSW 2095

Phone: +61 (0)2 9977 3322 info@manlyskiff.com.au http://www.manlyskiff.com.au/

Richmond River Sailing Club

River St,Ballina, NSW 2478

Phone: +61 (0)2 6628 7673

rrsrc@exemail.com.au

http://www.richmondriver.yachting.org.
au

Mannering Park Amateur Sailing Club

27 Grace St,Mannering Park, NSW 2259

Phone: +61 (0)402 961 019 andrew.whitbourne@ajwelectrical.com.

www.manneringparkasc.org.au/

Cronulla Sailing Club

50 Waratah Street,Cronulla, NSW 2230 Phone: +61 (0)29523 6114 secretary@cronullasc.com www.cronullasc.com

Teralba Amateur Sailing Club

First Street,Booragul, NSW 2284
Phone: +61 (0)2 49508597
teralbaasc@hotmail.com
http://teralbasc.weebly.com/

Clarence River Sailing Club

Grafton, NSW 2460
Phone: +61 (0)437 425 288
hankskitchen@bigpond.com
http://cryc.yachting.org.au

Kurnell Catamaran Club

Corner Ward Street and Prince Charles Parade Kurnell, NSW 2231





Phone: +61 (0)4 2105 2670 juniors@kcc.asn.au http://www.kcc.asn.au

Narrabeen Lakes Sailing Club

Narrabeen, NSW 2101
Phone: +61 (0)414 507 072
nlscpresident@gmail.com
http://www.narrabeenlakessailingclub.com

Great Lakes Sailing Club

Forster, NSW 2428

Phone: +61 (0)2 6551 0659

scottmachon@bigpond.com

http://www.greatlakessailingclub.yachti
ng.org.au

Taree Aquatic Club

Taree, NSW 2430
Phone: +61 (0)4 1842 1790
dhardaker@australianvintage.com.a

u

http://www.sailos.info

Port Stephens Sailing and Aquatic Club (PSSAC)

Seaview Crescent, Soldiers Point, NSW 2315 pssac.secretary@gmail.com http://www.pssac.com

Avalon Sailing Club Avalon, NSW 2107

Phone: +61 (0)2 9918 3637 secretary@avalonsailingclub.com.au http://www.avalonsailingclub.com.au

Yarra Bay Sailing Club Ltd

Yarra Road
Phillip Bay, NSW 2036
Phone: +61 (0)2 9311 2592 / Fax: +61
(0)2 9661 8545
paul@krekelberg.com.au
http://www.yarrabaysailingclub.com

Bonnie Vale Sailing Club

19 Woodfeil Ave Bundeena, NSW 2230 petebvsc@gmail.com liamp1@bigpond.com http://www.bvsc.org.au

TAS

Lauderdale Yacht Club

Kirra Road Lauderdale, TAS 7021 darren@catsailor.org http://www.lyc.catsailor.org

Deviot Sailing Club

PO Box 224 Launceston TAS 7250 Phone: +61 (0)3 6344 2914 secretary@deviotsailingclub.org.au http://www.deviotsailingclub.org.au





ACT

YMCA of Canberra Sailing Club

Alexandrina Dr, Yarralumla Bay Phone: +61 (0)2 6285 3670 Yarralumla, ACT 2600 sailing.club@ymca.org.au http:// www.canberra.ymca.org.au

SA

Adelaide Sailing Club

PO Box 28, Glenelg SA 5045 Phone: +61 (0)8 8294 3232 / Fax: +61 (0)8 8376 0181 mail@adelaidesailingclub.com.au http://www.adelaidesailingclub.com.au

Victor Harbor Yacht Club

Bridge Terrace VICTOR HARBOR SA 5211 (08) 8552 4837 http://vhyc.org.au/

NT

Darwin Sailing Club

Atkins Drive, Fannie Bay Darwin NT 0820

Phone: +61 (0)8 8981 1700 admin@dwnsail.com.au http://www.dwnsail.com.au

VIC

Frankston Yacht Club

Frankston VIC
Phone: +61 (0)418 123 752
ashleydaff@gmail.com

Bendigo Yacht Club

45 Sunset Drive, Lake Eppalock, VIC 3550

http://www.fyc.yachting.org.au

Phone: +61 (0)3 5439 2552 bendigoyc@gmail.com www.bendigo.yachting.org.au/

Black Rock Yacht Club

Beach Road, Black Rock, VIC 3198 '
Phone: +61 (0)3 9598 0570
office@bryc.com.au
http://www.bryc.yachting.org.au/

McCrae Yacht Club

690 Point Nepean Rd, McCrae, VIC 3938

Phone: +61 (0)3 9598 0570 admin@mccraeyc.com.au http://www.mccraeyc.com.au/

Parkdale Yacht Club

Beach Road, Melbourne, VIC 3195 Phone: +61 (0)3 95802788 www.parkdalesailing.org.au





Royal Melbourne Yacht Squadron,

Pier Road, St Kilda, VIC 3195 Phone: +61 (0)3 9534 0227 training@rmys.com.au office@rmys.com.au http://www.rmys.com.au/

Rye Yacht Club,

Foreshore Nepean Hwy, Rye, VIC 3941 Phone: +61 (0)3 5985 2368 info@ryeyachtclub.org.au http://www.ryeyachtclub.org.au

Safety Beach Sailing Club,

Marine Parade, Safety Beach, VIC 3936

Phone: +61 (0)3 5987

1898 safetybeachsailing@gmail.com http://www.safetybeachsailingclub.com .au

Sandringham Yacht Club,

Jetty Road, Sandringham, VIC 3191 Phone: +61 (0)3 9599 0999 eloise.pritchard@syc.com.au http://www.syc.com.au

Sugarloaf Sailing Club,

Ridge Road, Christmas Hills, VIC 3775 Phone: +61 (0)3 9730 1885 admin@sailsugarloaf.com http://www.sailsugarloaf.com

Torquay Sailing Club,

Torquay, VIC 3228

Phone: +61 (0)418 543 220

info@torqyuaysailingclub.org.au

http://torquaysailingclub.org.au/





Appendices

Important Links

http://www.openbic.yachting.org.au/

http://www.openbic.org.au/

http://class.openbic.com

www.bicsport.com/

Code of Conduct

Constitution of AIOBA

Code of Conduct

Sailors

Play by the Rules

Never argue openly with an official. If you disagree then have your manager or coach approach them during a break or after racing.

Control you temper. Verbal abuse of officials, sledging other sailors, deliberately distracting or provoking an opponent is not acceptable or permitted behaviour in any sport.

Work equally hard for yourself and/or your team . Your teams performance will benefit, so will you

Be a good sport. Applaud all good performances whether they are made by your team or the opposition

Treat all participants in your sport as you like to be treated. Do not bully or take unfair advantage of another competitor

Cooperate with your Instructor/ coach, team-mates and opponents. Without them there would be no competition

Participate for your own enjoyment and benefit, not just to please parents and coaches.

Respect the rights and dignity and worth of all participants regardless of their gender, ability, cultural background or religion.

Parents

Remember that children participate in sport for their enjoyment.

Encourage children to participate, do not force them

Focus on the child's efforts and performance rather than winning or losing





Encourage children always to play according to the rules and settle disagreements without resorting to hostility or violence

Never ridicule or yell at a child for making a mistake or losing a competition

Remember that children learn by best example.

Appreciate good performances and skilful plays by all participants

Support all efforts to remove verbal and physical abuse from sporting activities

Respect officials decisions and teach children to do likewise

Show appreciation for volunteer coaches, officials and administrators. Without them your could not participate

Respect the rights, dignity and worth of every young person regardless of their gender, ability, cultural background or religion.

Coaches

Remember that young people participate for pleasure and winning is only part of the fun.

Never ridicule or yell at a young competitor for making a mistake or not coming first.

Be reasonable in your demands on players, time energy and enthusiasm

Operate within the rules and spirit of the sport and teach your students and competitors to do the same

Ensure that the time students and competitors spend with you is a positive experience. All young people are deserving of equal attention and opportunities

Avoid over focus on the talented sailors, the just average need and deserve equal time.





Ensure the equipment and facilities meet safety standards and are appropriate to the age and ability of all sailors

Display control, respect and professionalism to all involved with the sport and encourage all participants to do the same.

Show concern and caution toward sick and injured students/competitors. Follow the advice of a physician when determining whether an injured competitor is ready to recommence training or competition

Obtain appropriate qualification and keep up to date with the latest Instructing and coaching practices ant the principles of growth and development of young people and adults

Any physical contact with young person or adult should be appropriate to the situation and necessary for both the student and competitor's skill development

Respect the rights, dignity and worth of every young person and adult regardless of their gender, ability, cultural background or religion.

Instructors

Encourage young people and adults to develop basic skills in a variety of sports and discourage overspecialization in one event or sport.

Create opportunities to teach appropriate sports behaviour.

Give priority to free play activities, skill learning and modified sports over highly structured events and competition for young people and adults.

Prepare young people and adults for local and open competition by teaching them basic sports skills.

Make young people and adults aware of the positive benefits of participating in sport.





Keep up to date with Instructor practices and the principles of physical growth and development. Read and use the latest Instructing manuals and resources available from your State and National body.

Help young people and adults understand the differences between local competition, state competition and professional sport.

Help both young people and adults understand that playing by the rules is their responsibility.

Give all students equal opportunities to participate in administration, coaching, Instructing as well as active participation.

Support the implementation of the national Junior Sport Policy.

Respect the rights, dignity and worth of every young person and adult regardless of their gender, ability, cultural background or religion.

Administrators

Involve young people and adults in planning, leadership, evaluation and decision making related to the activity

Give all young people and adults equal opportunities to participate

Create pathways for young people and adults to participate in sport not just as a player but also as an Instructor / Coach / Administrator

Ensure that rules , equipment , length of activities and training schedules are modified to suit the age , ability , maturity , physical ability of all participants

Provide quality Supervision and Instruction for all participants

Remember that young people and adults participate for their enjoyment and benefit . Do not over emphasise awards





Help Coaches / Instructors and officials to highlight appropriate behavior and skill development, and help improve the standards of Coaching and Instructing

Ensure that everyone involved in your sport emphasizes fair play and not winning at all costs

Give a code of behavior sheet to spectators, officials, parents, coaches and the media and encourage them to follow it

Remember you set an example . Your behavior and comments should be positive and supportive

Support the implementation of the National Junior Sport Policy

Make it clear that abusing young people and adults in any way is unacceptable and will result in disciplinary action

Respect the rights , dignity and worth of every young person and adult regardless of their gender , ability , cultural background or religion

Officials

Modify rules and regulations to match the skill levels and needs of both students and competitors

Compliment and encourage all participants.

Be consistent, objective and courteous when making decisions.

Condemn unsporting behavior and promote respect for all opponents

Emphasise the spirit of the game rather than the errors.

Encourage and promote rule changes were practicable which will make participation more enjoyable.

Be a good sport yourself. Actions speak louder than words





Keep up to date with the latest trends I officiating and the principles of growth and development of young people and adults

Remember you set an example. Your behavior and comments should be positive and supportive

Place the safety and welfare of the participants above all else

Give all students and competitors a "Fair go" regardless of their gender, ability, cultural background or religion

Media

Provide coverage of young people and adults competitive and non-competitive sport as well as reporting

Be aware of the differences between Adult sport, Junior Sport, Professional sport and modified sports programs

Don't highlight isolated incidents of inappropriate sport behaviour.

Focus upon a competitors or students fair play and honest effort

Do not place unfair expectations on young people or adults. The are not professionals

Describe and report on the problems of young people and adults participating in both training and organized competition

Focus on the abilities and disabilities of all participants

Avoid reinforcing stereotypical views on the involvement of males/females in particular sports

Give equal time and space to reporting males and females in sport

Familiarise yourself with the National Junior Sport Policy





Do not conduct any form of media coverage with any student under the age of 18 years without parent or quardian consent

Respect the rights, dignity and worth of every young person and adult regardless of their gender, ability, cultural background or religion.

Spectators

Remember that young people and adults participate in sport for their enjoyment and benefit, not yours.

Applaud good performance and efforts from all individuals and teams. Congratulate all participants on their performance regardless of the game's outcome.

Respect the decisions of the officials and teach others to do the same.

Never ridicule or scold a young student / competitor or adult for making a mistake. Positive comments are motivational.

Condemn the use of violence in any form, whether it is by spectators, coaches, officials or competitors.

Show respect for opponents. Without them there would be no competition.

Encourage students and competitors to follow the rules and the official's decisions.

Do not use foul language, sledge or harass competitors, students, coaches, Instructors and volunteers.

Respect the rights, dignity and worth of every young person and adult regardless of their gender, ability, cultural background or religion.